



# BarkerGilmore CASE STUDY



## THE CLIENT:

LUXURY RESORT AND  
ENTERTAINMENT  
COMPANY

## POSITION:

GLOBAL CHIEF  
COMPLIANCE  
OFFICER

## INDUSTRY:

ENTERTAINMENT  
AND HOSPITALITY

## Client Need

A publicly traded, global, luxury, resort entertainment company sought to hire an enterprise Chief Compliance Officer. After conducting an extensive search into the company's internal network with no success, the Chief Legal Officer retained BarkerGilmore.

The Board and Senior Leadership Team sought an executive with proven leadership capabilities and a deep understanding of compliance for a publicly traded, international company. The requirements were broad and included anti-bribery/anti-corruption, anti-money laundering, and regulatory laws and regulations; experience conducting internal investigations; and a strong communicator, someone with the ability to articulate complex issues concisely and convincingly, particularly to the executive team, board of directors, and in communicating with regulators. Experience as a Chief Compliance Officer for a global company was strongly preferred.

## Solution

Based on the position specifications and the client's stated criteria, BarkerGilmore delivered a diverse slate of talent, including seven highly qualified candidates. Each candidate was assessed for leadership abilities, relevant experience, skillsets, emotional intelligence, and potential cultural fit for the client.

The finalist hired was a Senior Vice President and Chief Compliance Officer at a global organization. Prior roles included leading global investigations at multiple Fortune 500 companies, serving as an attorney with the United States Department of Justice, and Partner of a prestigious law firm.

The Chief Legal Officer expressed to BarkerGilmore that the finalist exceeded the high expectations established at the onset of the search and was the most compatible cultural fit. From start to finish, the search and hiring process took 101 days. During the post-search satisfaction survey, gratitude was expressed for the "outstanding communication throughout the process" and acknowledgment of "everyone on the leadership team being thrilled with the outcome." Of even greater importance, this first-time client commented, "it was a positive experience" and "[we] will definitely use BarkerGilmore again and recommend to others."